



ASX and Media Release Spring FG Limited (ASX: SFL)

1 March 2017

Spring FG Limited Interim Report, Dividend and Acquisition of Financial Choice Pty Ltd

Financial services company Spring FG Limited (Spring FG or the Company, ASX: SFL) is pleased to provide the following information and commentary in supplement to the Company's Interim Report and Appendix 4D for the half-year to 31 December 2016 as lodged with the ASX today.

- ✓ *Revenue up 14% on prior corresponding period (PCP) to \$6.1M*
- ✓ *Receipts from customers up 17.9% on PCP to \$5.64M*
- ✓ *Cash and current cash receivables increased 12.8%% to \$6.78M over period*
- ✓ *NPAT down 13% on PCP impacted by cost increases associated with expansion*
- ✓ *Interim fully-franked dividend for FY2017 of 0.5 cents per share declared*

Subsequent Event – Key Acquisition

The Company's Interim Report includes the Subsequent Event that the Company has entered an agreement to acquire specialist superannuation and retirement planner, Financial Choice Pty Ltd (Financial Choice). Further details of the acquisition agreement are provided by way of a separate release lodged with the ASX today.

Operating Result

Continued expansion of operations has seen an increase in revenue of 14% over the prior corresponding period (PCP) to \$6.08M (2015: \$5.32M).

Consolidated profit, after providing for income tax, amounted to \$702k (2015: \$810k), a decline of 13% on the PCP due to increased costs associated with the Company's expansion in the second half of FY2016. Operating expenses were up 24.5% on the PCP however were up only 4.8% on the six months to 30 June 2016.

Interim Dividend

The Directors have declared a fully-franked interim dividend of 0.5 cents per share. The record date for the interim dividend has been set as 23 March 2017 with a payment date of 6 April 2017. The Company's dividend reinvestment plan (DRP) will operate in full. The election date for participation will be 30 March 2017. Further details will be provided by way of an Appendix 3A.1 which is expected to be lodged today.

Financial position

Cash receipts from customers during the period were up 17.9% on the PCP to \$5.64M (2015: \$4.79M) with payments to suppliers up 12.8% to \$5.08M (2015: \$4.5M).

Cash and current cash receivables increased 12.8%% to \$6.78M compared to \$6.01M at 30 June 2016.

The Company's final FY2016 fully-franked dividend of \$1.25M was paid on 28 November 2016.

Total assets increased 1.7% to \$19.67M compared to \$19.35M and total liabilities increased 2.0% to \$3.41M compared to \$3.34M at 30 June 2016.

Issued capital of the Company was \$16.19M compared to \$15.38M at 30 June 2016 following repayment of loan share accounts (related to shares already on issue) and the issuance of shares under the company's dividend reinvestment plan.

Net assets increasing by 1.6% to \$16.26M compared to \$16.0M at 30 June 2016 and net tangible assets (NTA) increasing by 0.5% to \$7.92M compared to \$7.88M at 30 June 2016.

Retained earnings of the Group for the half-year, after payment of \$1.25M in fully franked dividends reduced to \$46k compared to \$598k at 30 June 2016.

The Group had no bank or other financing or debt facilities (either undrawn or drawn) in place as at 31 December 2016.

Results Presentation and Conference Call

A results presentation that will include a review of the Company's acquisition of Financial Choice will be conducted via conference call on Thursday 2 March 2017 at 9.00am. Shareholders and interested parties are invited to attend. A copy of the presentation and dial-in details will be released to market in due course.



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About Spring FG Limited - www.springFG.com - ASX: SFL

Spring FG Limited (Spring FG) is a diversified financial services company offering financial planning and investment advice; wealth management; insurance and superannuation; finance; and tax & accounting services. Its advice and product offerings are broad and include a specialisation in self-managed superannuation funds (SMSFs); and residential real estate investment.

The Company has offices in Sydney, Melbourne, Brisbane, Canberra, Newcastle and Wollongong and is preparing for a rollout of a franchised branch office network. It also operates a range of leading "fintech" services including its spring247 personal financial management and mysuper247 SMSF platforms.

With an online community of more than 160,000 subscribers, the Company's Spring FG Digital division offers financial education and market information services free-of-charge through regular seminar programs, the publication of its Wealthadviser library of more than 90 eBooks on a broad range of subjects, and the operation of content-rich websites, including industry-leading sharecafé.com.au and wealthadviser.com.au.

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